

OUR ROLE IN THE ENVIRONMENT



OUR MAIN FIGURES

WE EMPLOY  **1.615** PEOPLE IN DIRECT JOBS

OUR PRESENCE IN THE MARKET  More than **6.500** CUSTOMERS

 Operating in more than **30** COUNTRIES

WE PRODUCE  **763** Millions m² OF CORRUGATED BOARD

 **200.400** Tonnes of PAPER

 **3.411** Tonnes of PLASTIC CORRUGATED BOARD

KEY FINANCIALS  **€ 418 M€** NET SALES

 **45 M€** SPENT ON SALARIES AND STAFF BENEFITS

 **20 M€** PAID IN TAXES

 **13,26%** OF SPANISH MARKET SHARE

MISSION, VISION AND VALUES

OUR MISSION

We supply packaging solutions that deliver competitive improvements, in an efficient, innovative, sustainable way and safely. We are supported in this purpose by a truly dedicated, high-qualified human team.

OUR VISION

We aim to become our customer's preferred supplier, standing among the top 3 packaging manufacturers in Spain, thanks to a superior quality-service-price ratio and a truly engaged team and shareholders.

OUR CORE VALUES



CUSTOMER FOCUS

A clear orientation toward the internal and external customer. We provide support to help them attain their specific needs.



EXCELLENCE

Excellence in our activities means striving to do things well, consistently, and reaching for the highest quality the first time around.



POSITIVE ATTITUDE

A positive attitude, means understanding reality, and face it as best we possibly can, by focusing on those advantageous aspects we can handle, and which will help us move forward.



BUILDING TRUST

Trust is believing that we will be capable of acting in the right way in a given situation.



CORRUGATED BOARD MANUFACTURING

- ① Hinojosa Packaging Xàtiva | Xàtiva (Valencia)
- ② Hinojosa Packaging Pacs | Pacs del Penedés (Barcelona)
- ③ Hinojosa Packaging Sarrià | Sarrià de Ter (Girona)
- ④ Rambleños Hinojosa Packaging | La Rambla (Córdoba)
- ⑤ Onduebalaje Hinojosa Packaging | Alovera (Guadalajara)
- ⑥ Vegabaja Packaging | Dolores (Alicante)



PRODUCTION SITES / SPECIALTY PRODUCTS

- ⑦ Cartonajes Bernabeu | L'Olleria (Valencia)
- ⑧ San Cayetano Hinojosa Packaging | Valladolid
- ⑨ Hinojosa Packaging Cardedeu | Cardedeu (Barcelona)
- ⑩ Vicusgraf Hinojosa Packaging | Vigo (Pontevedra)
- ⑪ Cipasi Hinojosa Packaging | Massamagrell (Valencia)
- ⑫ Onduflex Hinojosa Paper | Alquería de Aznar (Alicante)



PAPER MILLS

- ⑬ Alquería Hinojosa Paper | Alquería de Aznar (Alicante)
- ⑭ Sarrià Hinojosa Paper | Sarrià de Ter (Girona)



CUSTOMER SERVICE

- ⑮ Hinojosa Packaging Solutions | Valencia
- ⑯ Hinojosa Packaging Solutions | Portugal

HINOJOSA CORPORATE SOCIAL RESPONSIBILITY

For Hinojosa, sustainability is a strategic decision for the future, which is linked to its business growth. In this line, the company is fully aware of its responsibility towards the environment and the communities where it operates. Its business model is based on the circular economy, which combines environmental, economic, and social factors. This not only provides a model of sustainable production and the efficient use of resources, it is also a great source of wealth and employment.

Hinojosa has analysed the global trends and concerns that affect the environment and its stakeholders in relation to the Sustainable Development Goals (SDG). The group embraces those goals willingly and actively contributes to a development model with the aim to bring a positive impact on society.

SDGs



CSR STRATEGY

The company has laid down its priorities in terms of **Corporate Social Responsibility**. Hinojosa's strategy includes a commitment with the main global sustainability agendas, such as:

Developing actions to minimize the group's carbon footprint.

Actions to guarantee a high-quality education and decent work, a commitment to develop employee's careers and foster actions to improve health and well-being. To develop internal talent to support growth.

Product-related social and/or environmental actions (donating boxes for social purposes, sustainable uses research, etc.).

THE ENVIRONMENTAL DIMENSION

Climate change and the responsible use of natural resources are two of the main global challenges that are being faced by organizations today. At Hinojosa, we recognise that our "Planet has said enough" and we wish to contribute to protecting the environment, with the aim to ensure a sustainable future for all.

RAW MATERIALS
98,6% RENEWABLE ORIGIN Materials
86% RECYCLED Materials

WASTE MANAGEMENT
99,6% Is allocated for WASTE RECOVERY

ENERGY
51,9% Comes from RENEWABLE SOURCES

WATER
36,4% Is REUSED from Other Organizations

EMISSIONS
54.419 tn eq. CO₂ SCOPE 1
38.716 tn eq. CO₂ SCOPE 2
36.799 tn eq. CO₂ SCOPE 3

“ We provide for the principle of sustainability throughout the entire life cycle of the cardboard. ”



IMPROVEMENTS IN THE WATER TREATMENT PLANT IN SARRIÀ (GIRONA)

A series of actions were undertaken in 2019, to improve the performance of the plant, as well as the acoustic and odour impact.

HINOJOSA PACKAGING SOLUTIONS
WE PRODUCE COMPETITIVE PACKAGING
100% RECYCLABLE PACKAGING According to ISO 18604

Video link
"Planet Earth has Said Enough!":
<https://youtu.be/yWH-Bc1tUrg>



MEGATRUCKS

Hinojosa has implemented more efficient trucks for the transportation of raw materials with up to 18% less emissions to the atmosphere.

WE ARE SPECIALISTS IN OUR CLIENTS MARKETS

THE SOCIAL DIMENSION

Stakeholder management is a key factor in Hinojosa's strategy for Corporate Social Responsibility development framework. Maintaining a constant dialogue with all players in the value chain allows us to not only understand our customers' needs, but also to anticipate new trends and provide greater added value.



“ We aim to be a place where people want to work and develop their skills. ”

Two of our three **CSR strategic lines focus** on promoting actions aimed at human talent, promoting initiatives to develop skills in a healthy work environment, and carrying out social and / or environmental actions involving our product.

EMPLOYMENT

 **86,9%**
Are **PERMANENT**
Employees

 **317**
New **STAFF**
CONTRACTS

TRAINING

 **22.462**
Hours in **TRAINING**
and **EDUCATION**

 **289**
TRAINING
Courses

HEALTH AND SAFETY

The **safety, health and well-being** of our workers are paramount, being the basis of our role as an organization, as well as our business objectives.

16,5
INJURY
FREQUENCY
RATE

0,7
INJURY
SEVERITY
RATE



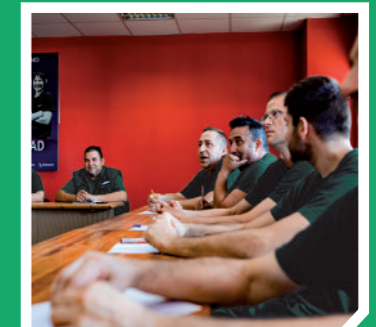
INCLUSION IN THE WORKPLACE

Roberto started his professional career at Hinojosa in 2019 thanks to a partnership with the "Down Syndrome Association of Guadalajara"



MASTER H

In a bid to empowering our production processes experts, we aim at the dissemination of knowledge and expertise to other team members in a clear, orderly and efficient manner.



OUR CLIENTS

The company's vision explicitly encompasses the group's engagement with its customers: "We aim to become our customer's preferred supplier, standing among the top 3 packaging manufacturers in Spain, thanks to a superior quality-service-price ratio and a truly engaged team and shareholders".

Hinojosa ensures the sustainable origin of the raw materials employed, at all times. **83,3%** of production sites are **FSC® certified**.

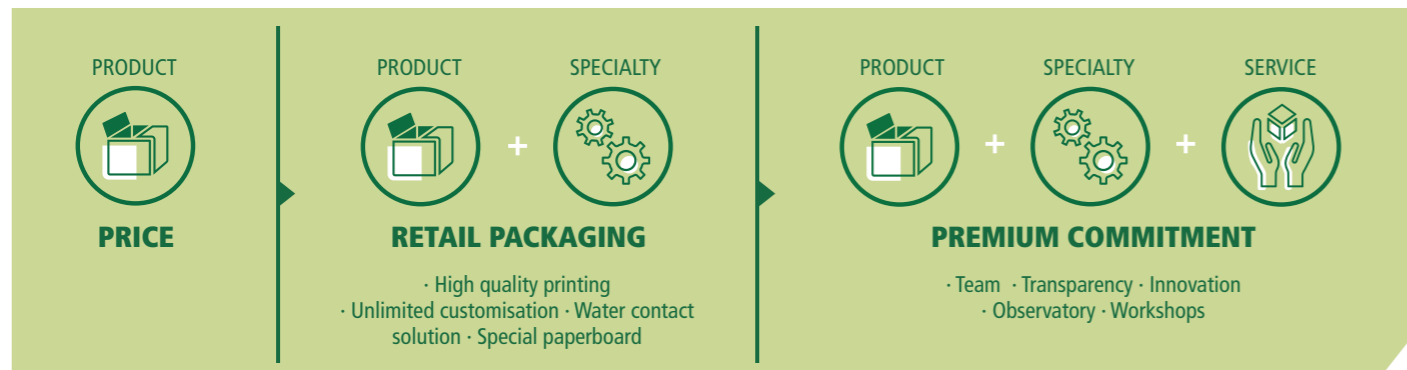


“ We help our customers to grow and together we grow as a group.”

To contribute to the social and environmental best practice Hinojosa shares relevant information across the following platforms.



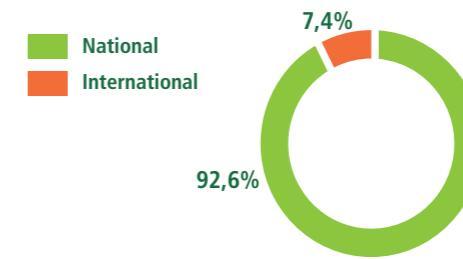
WE HAVE A COMMITMENT WITH YOUR BUSINESS



OUR SUPPLIERS

Our suppliers are key for the correct operation of Hinojosa's supply chain. Therefore, the company focuses its efforts in building strong, long-lasting relationships on both sides.

SUPPLIER DISTRIBUTION ACCORDING TO GEOGRAFICAL ORIGIN



OUR WORK IN THE COMMUNITY

We strive to make a positive impact in people's lives. In this regard, we encourage our staff to actively engage in the volunteering social programmes supported by the company, thus providing real value to society.

COLLABORATION IN THE CAMPAIGN "NO CHILD WITHOUT A TOY" OF RED CROSS



OTHER PROJECTS

- Collaboration with the solidary association "Chickens and Hearts"
- Collaboration with the volunteer association "GEA"
- Collaboration with the school "Maristas Champagnat" & the Cáritas Charity Gala.



HINOJOSA
PACKAGING SOLUTIONS

www.grupohinojosa.com