



HINOJOSA
PACKAGING SOLUTIONS



OUR ROLE
IN THE ENVIRONMENT
REPORT 2020

KEY FIGURES

PEOPLE  **1.891**
DIRECT
JOBS

**MARKET
PRESENCE**  **8.000**
CUSTOMERS

Operating in
36
COUNTRIES 

 **14,7%**
SPANISH MARKET
SHARE (€)

PRODUCTION  **815**
Millions of m²
of **CARDBOARD**

 **202.854**
TONNES of
PAPER

 **2.582**
TONNES of
PLASTICBOARD

FINANCIALS  **€ 430**
Millions €
in **NET SALES**

 **51**
Millions €
EMPLOYEE
SALARIES
and **BENEFITS**

 **TAXES PAID**
22
Millions €

MISSION, VISION AND VALUES

OUR MISSION

To provide packing and packaging solutions with competitive improvements in an efficient, innovative, sustainable and safe manner, through our highly dedicated and qualified team.

OUR VISION

To be our customers' preferred supplier, ensuring we are considered one of the top three manufacturing groups of packing and packaging solutions on the Iberian peninsula, through a better balance of quality, service and price, with an inspired staff and shareholder base.

OUR VALUES



CUSTOMER FOCUS

Having a customer focus means we are driven to assist and serve our customers (both internal and external) and to meet their needs.



EXCELLENCE

Ensuring excellence in our business means doing things well, making sure this is the rule rather than the exception and seeking the highest quality from the outset.



POSITIVE ATTITUDE

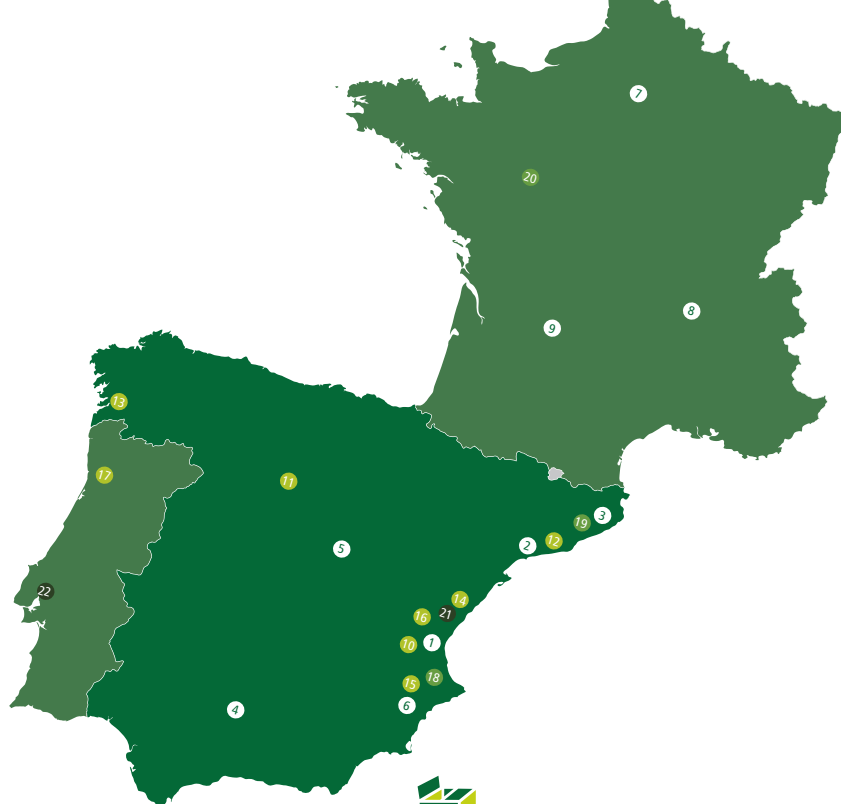
Having a positive attitude means understanding the current reality and facing it as best as we can whilst focusing on the beneficial aspects that are within our control and can help us to advance further.



CONFIDENCE

Having confidence means believing that someone is capable of responding adequately in a given situation.

OUR LOCATIONS



CARDBOARD

- ① Hinojosa Packaging Xàtiva | Xàtiva (Valencia)
- ② Hinojosa Packaging Pacs | Pacs del Penedés (Barcelona)
- ③ Hinojosa Packaging Sarrià | Sarrià de Ter (Girona)
- ④ Rambleños Hinojosa Packaging | La Rambla (Córdoba)
- ⑤ Onduembalaje Hinojosa Packaging | Alovera (Guadalajara)
- ⑥ Vegabaja Packaging | Dolores (Alicante)
- ⑦ Allard Emballages | Compiègne, **Francia**
- ⑧ Allard Emballages | Saint-Vulbas, **Francia**
- ⑨ Allard Emballages | Brive-la-Gaillarde, **Francia**

PAPERMILLS

- ⑱ Alquería Hinojosa Paper | Alquería de Aznar (Alicante)
- ⑲ Sarrià Hinojosa Paper | Sarrià de Ter (Girona)
- ⑳ Allard Emballages | Augbigné-Racan, **Francia**

CARDBOARD / SPECIALITIES

- ⑩ Cartonajes Bernabeu | L'Olleria (Valencia)
- ⑪ San Cayetano Hinojosa Packaging | Valladolid
- ⑫ Hinojosa Packaging Cardedeu | Cardedeu (Barcelona)
- ⑬ Vicusgraf Hinojosa Packaging | Vigo (Pontevedra)
- ⑭ Cipasi Hinojosa Packaging | Massamagrell (Valencia)
- ⑮ Onduflex Hinojosa Paper | Alquería de Aznar (Alicante)
- ⑯ Galería Gráfica | Torrent (Valencia)
- ⑰ Graphicsleader | Seixezelo (Portugal)

CUSTOMER SERVICE

- ⑰ Hinojosa Packaging Solutions | Valencia
- ⑱ Hinojosa Packaging Solutions | Portugal

SOCIAL RESPONSIBILITY AT HINOJOSA

Sustainability has been shown to be a key component of recovery and is essential to ensuring increased resilience in future.

The current situation represents an excellent opportunity to build a more sustainable world, one that's equitable and brings the focus squarely on people, as well as to lay the foundations for a new economic and social order that considers digital acceleration as a key component.



DIGITALISATION

Digitalisation has been fundamental for businesses during the COVID-19 crisis.

We're a company that carries out an essential activity, stopping was never an option.

HEALTH & WELL-BEING

The involvement and commitment of our employees was a crucial part in our ability to face this situation and respond to our environment. Hinojosa, in its commitment to safeguarding jobs

- Promoted teleworking.
- Supported labour flexibility.
- Developed a **specific Safety Plan** and recognised those employees that continued to go to their place of work to ensure continued operation.

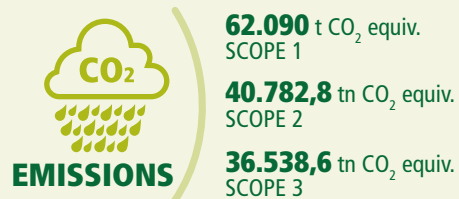
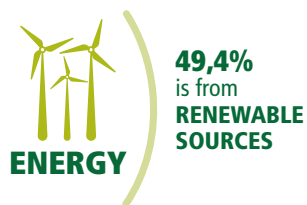
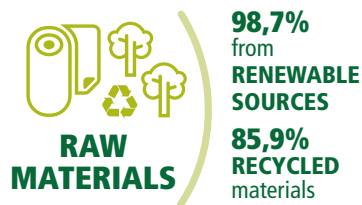
Hinojosa has also elected to abide by the UN's Sustainable Development Goals (SDGs), joining efforts in favour of a development model that helps to enhance its positive impact on society and minimise any negative impact that its activity may have within the value chain.

Hinojosa's new 2021–2023 Strategic Plan also includes a new Sustainability Plan, which is one of the Group's core pillars.



ENVIRONMENTAL DIMENSION

The fight against climate change and ensuring responsible use of natural resources are two of the most important challenges that organisations face in the world today. Hinojosa is aware of the fact that our planet has said “enough”, and wants to work towards protecting the environment and ensuring a sustainable future for all.



“ We take the principle of sustainability into account throughout the entire lifecycle of cardboard products. ”





PAPER



CIRCULAR ECONOMY

PACKAGING



END CONSUMER



WE ARE SPECIALISTS IN OUR CUSTOMERS' MARKETS



CLEAN ELECTRICITY THANKS TO THE NEW PHOTOVOLTAIC SOLAR PLANT AT RAMBLEÑOS

Almost **15,000m²** of solar panels have been installed on the plant's roof for the generation up to **2.2 million kW** when operating at full capacity.



WE PRODUCE COMPETITIVE PACKAGING



100% RECYCLABLE PACKAGING

According to ISO 18604



Link to the video

"The planet has said 'enough'":

<http://tiny.cc/n90psz>

HINOJOSA IS THE FIRST COMPANY IN THE PACKAGING SECTOR TO RECEIVE A "RESIDUO 0" CERTIFICATION FOR TWO PLANTS

The **Alquería paper mill** and the **Xàtiva plant** have become the first of their kind in the Spanish packaging sector to achieve a **"Residuo 0"** (zero waste) certification from the Spanish Association for Standardisation and Certification (**AENOR**). Almost 100% of waste is recovered at both plants: 99.97% at Hinojosa Xàtiva and 98.86% at the Alquería paper mill.



| SOCIAL DIMENSION

Our organisation's mission includes our commitment to having a highly dedicated and qualified team, thereby ensuring the safety of our employees. This dedication begins at the top with management and radiates downwards to all Group employees. There are also projects and initiatives, both from corporate services and within the plants themselves, that are geared towards developing talent, improving work conditions, labour conciliation and, of course, ensuring that health and safety conditions are upheld at all workplaces.



“

We want to be a place where people want to work and develop their talent.”

Two of **Hinojosa's** three core CSR strategies focus on driving customer-focused actions, promoting initiatives to develop talent in a healthy work environment and performing social and/or environmental actions related to its products.

EMPLOYMENT



TRAINING



HINOJOSA SAFETY MODEL

Hinojosa has a health and safety management system in place to ensure the well-being of its workers and to promote a preventive culture and integrate this throughout the organisation. Thus, any matters related to working conditions undergo a continuous improvement process that applies current applicable legislation (Law 31/1995 of 8 November on Preventing Occupational Risk).

The **Hinojosa safety model** (HSM) covers all workers that perform their duties at the Group's facilities, regardless of whether they are company employees, and covers all activities arising from their relationship with the company.

10,4
ACCIDENT
RATE

0,4
SEVERITY
RATE



LABOUR INCLUSION

Vegabaja Packaging collaborates with Fundación DEFORA. With the goal of supporting social and labour inclusion, Vegabaja Packaging is collaborating with organisations such as Fundación DEFORA, which promotes equal opportunities, accessibility and inclusion for people with disabilities in the labour market.

DUAL PROFESSIONAL TRAINING

"To adapt the professional training to the industry needs"

In this dual professional training module, 16 specialists from both plants are charged with tutoring 14 students and collaborating in their training activities.

COMMITMENT TO OCCUPATIONAL HEALTH AND SAFETY WITH ISO 45001:2018

Hinojosa has further affirmed its commitment to the health and safety of its workers and collaborators through its adherence to **ISO 45001:2018**. This accreditation, which replaces the Occupational Health and Safety Assessment Series (**OSHAS**) previously received by the company, places greater emphasis on the participation of all parties involved in safety, i.e. the company, internal personnel and external employees. The formula is more collaborative and results in increased detection and correction of potential risks, as it facilitates all actors involved being aware of said risks and taking responsibility for eliminating them. Moreover, it provides an improved internal atmosphere by creating new channels for participation and collaboration between stakeholders.

OUR CUSTOMERS

The company's vision explicitly includes its commitment to its customers: "We help them to grow and we grow with them as a Group". Hinojosa constantly ensures that its raw materials are from a sustainable source and 81.3% of its plants are FSC® certified.



With a view to contributing to improved social and environmental practices, **Hinojosa** shares relevant performance information through several platforms, such as ECOVADIS, SEDEX and CDP, where it rates the performance level of its companies in social and **environmental** matters, as well as in terms of ethical and responsible practices within the supply chain.

ecovadis

Sedex² Member



SUSTAINABLE INNOVATION

The company works diligently to make sure our customers' products come to fruition and help them to develop better solutions, offering sustainable products that respect the environment. In the context of the European Union's restrictions on single-use plastics in the food industry, **Hinojosa** has developed a broad portfolio of **sustainable** packing and packaging solutions that address current consumer trends.



360
GREEN
PACKAGING

360
GREEN
HALOPACK



360
GREEN
CARTOSKIN



360
GREEN
HILINER



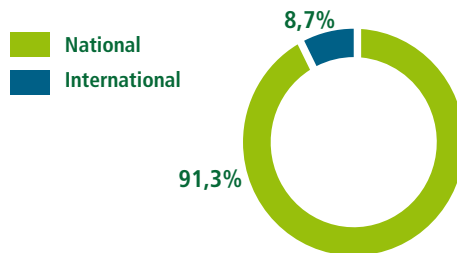
360
GREEN
SUMBOX



OUR SUPPLIERS

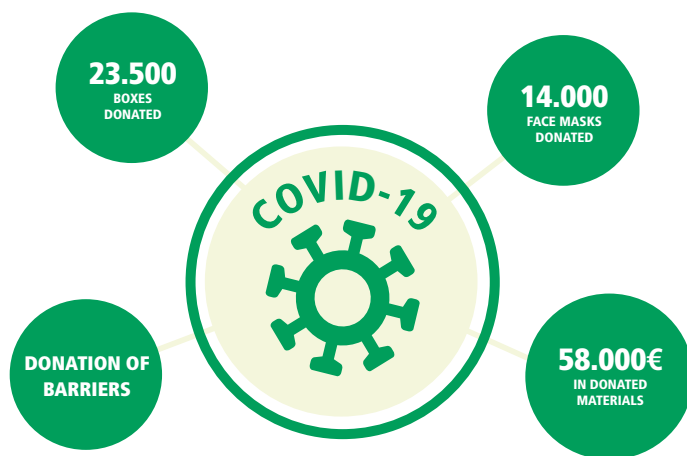
Suppliers are an essential component in the proper functioning of Hinojosa's supply chain. This is why the company strives to create long-lasting and quality relationships for both parties.

DISTRIBUTION OF SUPPLIERS BY GEOGRAPHICAL ORIGIN



COMMUNITY COLLABORATION

The outbreak of the COVID-19 pandemic in 2020 required extraordinary commitments from everyone, and Hinojosa took action to respond to societal needs as a whole, launching a series of solidarity initiatives in order to protect the most vulnerable.





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www.grupohinojosa.com